



## Universal Sales Associate I

Starting Pay: \$17.00PH

Do you have what it takes to be the face of SPC? Are you looking for an opportunity to have a real impact, experience professional growth, and become a respected member of an amazing team?

Our values of **Compassion. Connection. & Community.** accurately reflect the true passion of SPC. This is the overarching goal of our brand: to express genuine compassion for members; to connect with members; and to actively engage in the communities we serve.

SPC Credit Union is currently seeking a financial services professional to join our team as a Universal Sales Associate I, working on the front lines with our most valuable assets: our members. In your initial 12 months as a USA I, you will:

- Apply your experience to become fully proficient in understanding our Members' needs and expectations by delivering consistent service excellence in alignment with our values: Compassion. Connection. & Community.
- Leverage your love of tech to get familiar with our software programs and teller pods. Utilize our two-way screens to serve members, as well as face-to-face interactions.
- Actively engage in relationship-building discussions with Members to identify their financial needs to refer loans, products, and other services to meet performance and organizational goals.
- Use your attention-to-detail to evaluate credit worthiness, discuss loan products and services, and answer loan questions. Originate loan applications, submit for underwriting approval, and complete and document all necessary paperwork.

***And it doesn't stop there.*** Working with the support and training of our financial service professionals, you will grow to become a critical part of the team. This is a career-track opportunity and your success in this position may put you in direct consideration for more professional growth opportunities.

**To inquire or apply for this position, please submit a resume to Kristin at [ksecrist@recruitingsolutionsonline.com](mailto:ksecrist@recruitingsolutionsonline.com)**